



Sheridan Technical College
& Technical High School
www.SheridanTechnicalCollege.edu
Hello Career!

26/27

Main Campus 5400 Sheridan Street • Hollywood, FL 33021 • Tel: 754.321.5400
West Campus 20251 Stirling Road • Pembroke Pines, FL 33332 • Tel: 754.321.3900
High School Campus 3775 S.W. 16th Street • Fort Lauderdale, FL 33312 • Tel: 754.321.7450

Real Estate Sales Associate Post-License 45-Hour Course (FREC No. 0028114)



Program Content

The course content includes, but not limited to:

- legal issues and risk management
- the Fair Housing Act and the Americans with Disabilities Act
- business planning and time management
- prospecting for listings.
- pricing a property to sell
- making a listing presentation and listing contracts
- working with buyers
- sales and option contracts.
- writing and presenting an offer
- mortgage alternatives
- acquiring financing for a property
- closing real estate transactions
- analyzing and managing investment property

Cost

\$214 (Cost of tuition and required books)

Program Length

Total # of Hours: 45 / 8 weeks

Schedule

Every Monday and Wednesday
5:30 pm to 8:30 pm

Location

Main Campus

Course Format

Face to Face

New Term Start Date

August 10, 2026
January 6, 2027



Description of Program

Real estate sales associate licensees must complete a 45-hour post-license education course prior to their first license renewal deadline to fulfill the license renewal requirement. This required course must be completed within 24 months of receiving your sales associate license. Of all the renewal courses, this course is the most important. If you do not complete the post-license course on time, your license will become null and void. Don't let your license expire!

Prerequisite:

1. Must be licensed as a real estate sales associate in Florida to enroll in this course.
2. Must provide FL real estate license number as a condition of enrollment

How to Register

3. Report to the Registration Office with a valid state or government issued picture ID
4. Complete the registration form
5. Pay (cash, Visa, or MasterCard)

Books

Post Licensing for Florida Real Estate Associates
12th Edition

- ISBN 978-1-0788-3228-1
- Cost: \$35.49*



Stay Connected



STC_RealEstate Flyer Rev 9.2026



Sheridan Technical College
is accredited by
the Commission of the Council on Occupational Education.
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