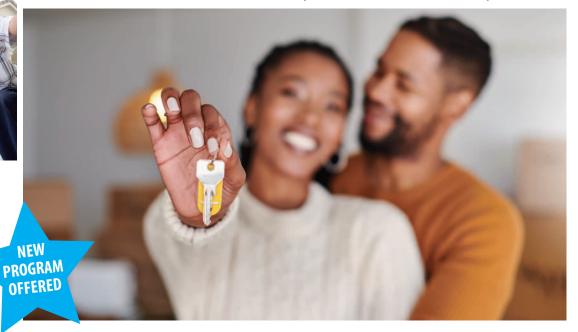


Real Estate Sales Associate Pre-License 63-Hour Course (FREC No. 0028115)



Program Content

The course content includes, but not limited to:

- · Fair housing rules
- Property conveyance types
- · Property rights and estates
- · Titles and deeds
- · Fiduciary duties
- Taxes
- Appraisal
- Real estate calculations
- · Forms of ownership

Cost

\$311

(Cost of tuition and required books)

Program Length

Total # of Hours: 63 / 9 weeks

Schedule

Every Tuesday & Thursday 5:30 pm to 9:00 pm

Location

Main Campus

Course Format

Face to Face

New Term Start Date

August 12, 2025 October 14, 2025 January 6, 2026 March 24, 2026 June 2, 2026

Description of Program

The Florida Real Estate Commission (FREC) requires anyone wishing to obtain a real estate license in Florida to complete FREC Course 1, commonly referred to as the 63-hour Sales Associate Pre-license course. The 63-hour course consists of 60-hours of classroom instructional time and a 3-hour window for the end of course exam. There has never been a better time to get started in real estate!

How to Register

- 1. Report to the Registration Office with a valid state or government issued picture ID
- 2. Complete the registration form
- 3. Pay (cash, Visa, or MasterCard)

Books

Florida Real Estate Principles, **Practices & Law 48th Edition**

- · ISBN: 9781078847582
- Cost: \$38.44

Florida Real Estate Exam Manual for Sales Associates and Brokers 47E (OPTIONAL)

- ISBN: 9781078848572
- Cost: \$22.18

Mastering Real Estate Exam Math 9th Ed. (OPTIONAL)

- · ISBN: 9781078819008
- Cost: \$31.05



STC_RealEstate Flyer Rev 9.2025



Sheridan Technical College is accredited by the Commission of the Council on Occupational Education 7840 Rosewell Road, Building 300, Suite 325 Atlanta, GA 30350 Tel (770) 396-3898 • Fax (770) 396-3790 www.council.org

Sheridan Technical College & Technical High School — Cara A. Daniel, Director Mary A. Barba, Assistant Director I Marisa Dukes, Assistant Director Barrett Goldman, Assistant Director I Jose Laverde, Jr., Assistant Director Wendolynn M. Mola, Assistant Director

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